



BRUHATH BANGALORE MAHANAGARA PALIKE

Meeting held under the Chairmanship of the Engineer in Chief, BBMP
regarding Pre bid meeting for Strategic Consultancy Services for Financial
Sustainability led Transformation of BBMP

Place: Engineer in Chief Chamber, BBMP

Date: 04/12/2024

Proceedings

Officers Present:

- Engineer in Chief, BBMP
- Executive Engineer, INFRA Div, BBMP
- Other Officials.
- Representatives of KPMG

Meeting started by welcoming the participants. The Tenders for Strategic Consultancy Services for Financial Sustainability led Transformation of BBMP has been invited and the pre bid meeting was held on 04/12/2024.

The Representatives of The KPMG was present in the Pre bid meeting have sought clarification on the following clause and M/s RITES Ltd, have submit the quires.

The clarification is given as below.

Sr No.	RfP Reference	Existing Clause/ text	Suggested Amendment/s to Clause/ clarification sought	BBMP Response
1.	A1	>5 projects: 10 marks 3-5 projects: 5 marks 2-3 projects: 3 marks	We request the authority to kindly amend the scoring of evaluation criteria as below. >2 projects: 10 marks 1-2 projects: 5 marks 0-1 project: 3 marks	Accepted
2.	A2	>=10 projects: 10 marks 6-9 projects: 5 marks 3-5 projects: 3	We request the authority to kindly amend the scoring of evaluation criteria as below. >=2 projects: 10 marks 1 project: 5 marks	Accepted

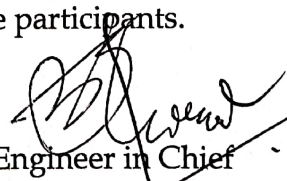
Sr No.	RfP Reference	Existing Clause/ text	Suggested Amendment/s to Clause/ clarification sought	BBMP Response
		marks		
3.	D1	Project Financing expert- 5 marks No of eligible projects • < 3 (0 marks) • 3-5 (2 marks) • >5 (5 marks) Infrastructure PPP expert – 5 marks No of eligible projects • < 3 (0 marks) • 3-5 (2 marks) • >5 (5 marks) Public Sector Expert- 4 marks No of eligible projects • < 3 (0 marks) • 3-5 (2 marks) • >5 (4 marks)	We request the authority to kindly amend the scoring of evaluation criteria as below. Project Financing expert- 5 marks No of eligible projects • < 1 (0 marks) • 1-2 (2 marks) • >2 (5 marks) Infrastructure PPP expert – 5 marks No of eligible projects • < 1 (0 marks) • 1-2 (2 marks) • >2 (5 marks) Public Sector Expert- 4 marks No of eligible projects • < 1 (0 marks) • 1-2 (2 marks) • >2 (4 marks)	Accepted

Sr No.	RfP Reference	Existing Clause/ text	Suggested Amendment/s to Clause/ clarification sought	BBMP Response
4.			Reason for the Second Call of the procurement? - Whether there was no participation in the first call or less participation (did BBMP received less than 03 bids?)	Tender condition Prevails
5.			Concerns and will be seeking clarifications/ amendments to RFP terms and conditions for the followings:	Tender condition Prevails
6.			In case of financial capacity, request to change the "Minimum Turnover" to "Average Annual Turnover", by this it will allow wider participation from consulting firms.	Tender condition Prevails
7.			In case of the technical capacity, request the Authority is allow the showcase eligible projects which are on-going as well. As KPMG in India we have the Government Clients on similar assignments, however, the type of eligible projects defined in the RFP document are not that common.	Tender condition Prevails
8.			In case of the Clause 5.3 defining "Eligible Projects", the proposed threshold of assignment which are having consulting fee value of minimum INR 05 Crore is restrictive. Even after having the relevant similar experience in the past, but the value of the such assignments is very dynamic and is dependent on various factors. Request the Authority to delete the proposed threshold value, and also it is relevant to be removed since same conditions stands applicable for the evaluation of the proposed resources as well. Due to this condition, even after the proposed resources having the technical experience, his/her CV will not meet the requirements in absence of the consulting fee value available, which is not an aspect to be attributed to the resources.	Tender condition Prevails

Sr No.	RfP Reference	Existing Clause/ text	Suggested Amendment/s to Clause/ clarification sought	BBMP Response
9.			The threshold values defined for scoring the consulting firm based on its technical experience is requested to be revisited and lowered, since the nature and kind of assignments is not that common and will restrict wider participation.	Tender condition Prevails
10.			Section 05-Terms of Reference (ToR), based on review of the section of the RFP, as well as understanding of the scope of services to be delivered, we would request the Authority to specify whether all the functional departments of the BBMP needs to be covered under the current assignment's ambit or selected departments will be considered. Since, this will provide some clarity on the efforts required for primary data collection, review and research to be undertaken, including review of the concern department's business operation plan/ sector plan.	Tender condition Prevails
11.			* Based on the review of the scope of services to be delivered, and the quantum of the efforts required to be put in by the proposed resources, we would request the authority to revisit two aspects such as:	Tender condition Prevails
12.			The proposed team to effectively delivered the assignment meeting the BBMP requirements satisfactorily, it is understood that inclusion of 2-3 junior resources is must. Resources with government sector consulting assignments should be allowed to be showcased as part of the project team. Further, efforts of Institutional Expert to undertake review of the institutional framework of concerned departments within BBMP and suggest organizational changes to drive sustainable change is essential. Also, Procurement Expert should be part of the project team who can review the existing procurement framework adopted by BBMP and suggest requisite	Tender condition Prevails

Sr No.	RfP Reference	Existing Clause/ text	Suggested Amendment/s to Clause/ clarification sought	BBMP Response
			changes to be carried out to improve the procurement management as well as reduce the institutional risks.	
13.			The project duration - the proposed timeline of delivering the assignment in 21 weeks is too short. The time and efforts required in covering the ground activities including data collection itself will take more than 04-06 weeks. Critical delivering aspects such as developing an overall financial model based on review and identification of suitable infrastructure funding and financing sources, Conduct benchmarking of other municipal corporations / Urban Local Bodies with larger revenue streams, Design framework for project monitoring of 10 critical projects, etc. will require substantial efforts of the project team.	Tender condition Prevails
14.			SCC Clause 6.4 Request the Authority to adopt Performance Security as 03% of the Contract Value, instead of the proposing it to be "amount equivalent to first payment against first deliverable milestone"	Tender condition Prevails

The meeting was concluded with thanks to all the participants.


 Engineer in Chief
 Bruhath Bangalore Mahanagara Palike

4/12/2024